STATE OF NEW HAMPSHIRE

BEFORE THE

PUBLIC UTILITIES COMMISSION

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Petition of Pennichuck East Utility, Inc. for Approval of Financings Under the State Revolving Loan Fund for Water Main Improvements In Phase 1 of the Windwood/Monroe Section of the Locke Lake and W&E Water Systems and of Pumping Facility Replacement in the Hardwood Water System

Pennichuck East Utility, Inc. (the "Company" or "PEU"), a corporation duly organized and existing under the laws of the State of New Hampshire and operating therein as a public utility subject to the jurisdiction of the New Hampshire Public Utilities Commission (the "Commission"), hereby petitions the Commission for approval and authority under RSA 369:1-4 to enter into three new State Revolving Loan Fund long term loans and to issue promissory notes evidencing such loans. In support of its Petition, the Company respectfully represents as follows:

1. The Company is a New Hampshire public utility corporation providing retail water service to approximately 6,950 customers in the towns of Atkinson, Barnstead, Bow, Chester, Conway, Derry, Exeter, Hooksett, Lee, Litchfield, Londonderry, Middleton, Pelham, Plaistow, Raymond, Sandown, Tilton, Weare and Windham located in New Hampshire. PEU is wholly owned by Pennichuck Corporation ("Pennichuck") which, in turn, is wholly owned by the City of Nashua.

- 2. As detailed in the Prefiled Direct Testimony of John J. Boisvert, Chief Engineer of Pennichuck, which is being submitted contemporaneously with this Petition and incorporated herein by reference, the Company is proposing a main replacement project in Phase 1 of the Winwood/Monroe section of the Locke Lake system, hereinafter referred to as "Locke Lake," which will replace approximately 6,000 linear feet ("LF") of small diameter PVC water main. The purpose of this project is to replace certain pipe that does not meet current American Water Works Association standards and has a demonstrated leak level that exceeds acceptable levels for unaccounted-for water of approximately 60% over the last few years. Additionally, over the past three years, the Company has repaired 60 leaks in the Locke Lake Water System, 24 of which were water main breaks, with the remaining 36 leaks occurring on the main-to-stop portion of a service. *See* Prefiled Direct Testimony of John J. Boisvert at p. 5.
- 3. Additionally, as further detailed in the Prefiled Direct Testimony of John J. Boisvert, the Company is proposing a main replacement project in its W&E system, which will replace approximately 8,000 LF of small diameter PVC water main. The purpose of this project is to replace certain pipe that does not meet current American Water Works Association standards and has a demonstrated leak level that exceeds acceptable levels for unaccounted-for water. Since 1998, the system has had approximately 80 failures and can often experience 20% levels of unaccounted-for-water. See Prefiled Direct Testimony of John J. Boisvert at p. 8.
- 4. Finally, as further detailed in the Prefiled Direct Testimony of John J. Boisvert, the Company is proposing to replace the Hardwood water system station. The purpose of this project is to replace and build a new station and storage to correct inadequate station capacity, corroded piping and rusting atmospheric tanks. *See* Prefiled Direct Testimony of John J. Boisvert at pp. 8-9.

- 5. To fund the above described projects, the Company has applied to the New Hampshire Department of Environmental Services ("DES") for three new State Revolving Loan Fund ("SRF") long-term loans: (i) a loan in the principal amount of \$400,000 to fund the cost of the replacing water main in a portion of the Locke Lake water system; (ii) a loan in the principal amount of \$550,000 to fund the cost of replacing the water main in W&E water system; and (iii) a loan in the amount of \$572,000 to replace and build a new station and storage in the Hardwood water system.
- 6. Attached to this Petition is the Prefiled Direct Testimony of Larry D. Goodhue, the Company's Chief Financial Officer, which is being submitted contemporaneously with this Petition and incorporated herein by reference, describing the proposed financings and the terms and purposes thereof. Mr. Goodhue's testimony provides the estimated cost of the proposed financings and includes schedules showing the balance sheet and income statement of the Company, actual and proforma, to show the effects of the proposed financing. Mr. Goodhue's testimony provides the information required by N.H. Admin. Rule Puc 308.12 and Form F-4, including a schedule showing the capital structure of the Company, actual and proforma, to reflect the ratemaking treatment prescribed in Dockets DW 08-052 and DW 11-026 and the effects of the proposed financings. Mr. Goodhue further explains that the SRF financing is in the public interest because it will allow the Company to complete the necessary capital additions described by Mr. Boisvert, and that the terms of the financing through SRF are very favorable, and will result in lower financing costs than would be available through all other current debt financing options. *See* Prefiled Direct Testimony of Larry D. Goodhue at pp. 6-7.
- 7. If the Company obtains authority from the Commission to borrow up to the aggregate principal amount of \$1,522,000 through the three SRF loans, then DES will prepare

loan documents for the transactions. The loan documents will set forth the exact terms and conditions for borrowing the funds from the SRF, but are expected to be substantially the same as those in prior SRF loans to the Company or its affiliates. After PEU and DES reach agreement on the terms and conditions of the loans, the loan documents will be submitted to the Governor and Executive Council for their approval. The Company will provide the Commission with a copy of the loan agreements and other loan documents once they have been finalized and executed.

- 8. The Company seeks the Commission's approval and authorization to borrow an aggregate principal amount of up to \$1,522,000 from the SRF, in the form of three loans, as described in paragraph 5 above. Each of the three loans will be repaid over a 20-year term with interest at a rate based on the current rate available for SRF loans at the time the loan is actually closed. The current interest rate on SRF borrowings is 2.72% per annum. Amounts advanced by DES to the Company during construction will bear interest at a rate of 1% per annum, which will accrue through and be due upon substantial completion of the capital improvements. The loans will be unsecured by a pledge of any of the Company's assets. Repayment of the three SRF loans will be supported by an unsecured guarantee of the Company's corporate parent, Pennichuck Corporation. The Company will commence repayment of the loans' principal plus interest six months after the project is substantially complete. *See* Prefiled Direct Testimony of Larry D. Goodhue at pp. 3-4.
- 9. The SRF financings have been approved by the Company's and Pennichuck's Boards of Directors and are being submitted for approval by Pennichuck's sole shareholder, the City of Nashua. The Company will supplement this Petition with documentation showing such shareholder approval promptly upon receipt.

10. The Company avers that it is entitled to issue its promissory notes evidencing the financings described above, for the purposes set forth herein, and that the issuance of such notes will be consistent with the public good.

WHEREFORE, the Company respectfully requests that this Commission:

- (a) Find that the proposed financings through the three SRF loans for the purposes set forth herein and in the manner and on the terms described herein and in the prefiled testimony is consistent with the public good;
- (b) Pursuant to RSA 369:1, approve and authorize the borrowing by the Company to borrow an aggregate principal amount of up to \$1,522,000 from the New Hampshire Drinking Water State Revolving Fund, through the issuance of three promissory notes in the principal amounts of up to \$400,000, \$550,000 and \$572,000 (the "Promissory Notes"), for the capital improvements described in this Petition;
- (c) Find that the use of the proceeds of the three SRF loans to fund the capital projects in the manner set forth in this petition and as described in the prefiled testimony is prudent and consistent with the public good;
- (d) Authorize the Company to do all things, take all steps, and execute and deliver all documents necessary or desirable to implement and carry out the proposed SRF financings; and
- (e) Grant the requested authorizations to borrow up to an aggregate principal amount of \$1,522,000 from the SRF without a hearing, by an order Nisi to be final and effective no later than April 25, 2014, and take such further steps and make such further findings and orders as in its judgment may be necessary and consistent with the above-stated request.

Respectfully submitted,

PENNICHUCK EAST UTILITY, INC.

By Its Attorneys

RATH, YOUNG AND PIGNATELLI, P.C.

Dated: January 22, 2014

William F. J. Ardinger, Esq. Rath, Young and Pignatelli, P.C. One Capital Plaza P.O. Box 1500

Concord, NH 03301 Telephone (603) 410-4328 wfa@rathlaw.com

Certificate of Service

I hereby certify that a copy of this Petition for Approval of Financings, including the prefiled testimony referred to in the Petition, have this day been forwarded to Meredith Hatfield, Esq. of the Office of Consumer Advocate via electronic mail.

Dated: January 22, 2014

William F. J. Ardinger